



**International Women's
Health Coalition, Inc.**

Financial Statements

September 30, 2018 and 2017

International Women's Health Coalition, Inc.

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Independent Auditors' Report

Board of Directors
International Women's Health Coalition, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of International Women's Health Coalition, Inc. (the "Coalition") which comprise the statements of financial position as of September 30, 2018 and 2017, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Coalition's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Coalition's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of International Women's Health Coalition, Inc. as of September 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Baker Tilly Virchow Krause, LLP

Melville, New York
March 5, 2019

International Women's Health Coalition, Inc.

Statements of Financial Position

September 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Assets		
Current Assets		
Cash and cash equivalents	\$ 6,273,746	\$ 6,050,484
Grants and contributions receivable, current portion	2,481,629	2,949,140
Prepaid expenses and other current assets	121,141	127,456
Total current assets	8,876,516	9,127,080
Grants and Contributions Receivable, Net	434,996	1,967,726
Property and Equipment, Net	32,485	28,912
Other Assets	25,353	16,492
Total assets	<u>\$ 9,369,350</u>	<u>\$ 11,140,210</u>
Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued expenses	\$ 219,765	\$ 308,108
Grants payable	306,001	602,393
Total current liabilities	525,766	910,501
Deferred Rent	68,765	88,594
Other Liabilities	25,353	16,492
Total liabilities	<u>619,884</u>	<u>1,015,587</u>
Commitments and Contingencies		
Net Assets		
Unrestricted:		
Board-designated, operating reserve	2,021,121	1,888,732
Board-designated, directors' reserve	3,009,001	2,061,107
Total unrestricted net assets	5,030,122	3,949,839
Temporarily restricted	3,719,344	6,174,784
Total net assets	<u>8,749,466</u>	<u>10,124,623</u>
Total liabilities and net assets	<u>\$ 9,369,350</u>	<u>\$ 11,140,210</u>

See notes to financial statements

International Women's Health Coalition, Inc.Statements of Activities and Changes in Net Assets
Years Ended September 30, 2018 and 2017

	2018			2017		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
Support and Revenue						
Contributions, foundations and others	\$ 2,601,816	\$ 1,563,663	\$ 4,165,479	\$ 4,377,204	\$ 6,174,784	\$ 10,551,988
Contributions, individuals	940,083	-	940,083	554,875	-	554,875
Grants, government agencies	115,000	-	115,000	-	-	-
Special events	1,144,107	-	1,144,107	1,086,094	-	1,086,094
Direct expenses of special events	(251,343)	-	(251,343)	(190,058)	-	(190,058)
Investment income	33,887	-	33,887	4,993	-	4,993
Miscellaneous income	101,938	-	101,938	144,634	-	144,634
Net assets released from restrictions	4,019,103	(4,019,103)	-	1,016,845	(1,016,845)	-
Total support and revenue	8,704,591	(2,455,440)	6,249,151	6,994,587	5,157,939	12,152,526
Expenses						
Program Services						
Advocacy and policy	1,405,302	-	1,405,302	1,447,261	-	1,447,261
Strengthening international partnerships	2,909,892	-	2,909,892	2,299,005	-	2,299,005
Learning, monitoring and evaluation	756,105	-	756,105	713,771	-	713,771
Coalition institutional capacity	990,824	-	990,824	820,797	-	820,797
Total program services expense	6,062,123	-	6,062,123	5,280,834	-	5,280,834
Institutional Development						
Management, administrative and board liaison	782,738	-	782,738	645,514	-	645,514
Fundraising	779,447	-	779,447	811,958	-	811,958
Total institutional development expense	1,562,185	-	1,562,185	1,457,472	-	1,457,472
Total expenses	7,624,308	-	7,624,308	6,738,306	-	6,738,306
Changes in net assets	1,080,283	(2,455,440)	(1,375,157)	256,281	5,157,939	5,414,220
Net Assets, Beginning of Year	3,949,839	6,174,784	10,124,623	3,693,558	1,016,845	4,710,403
Net Assets, End of Year	\$ 5,030,122	\$ 3,719,344	\$ 8,749,466	\$ 3,949,839	\$ 6,174,784	\$ 10,124,623

See notes to financial statements

International Women's Health Coalition, Inc.

Statement of Functional Expenses
Year Ended September 30, 2018

	Program Services					Institutional Development			
	Advocacy and Policy	Strengthening International Partnerships	Learning, Monitoring Evaluation	Coalition Institutional Capacity	Total Program Services	Management, Administrative and Board Liaison	Fundraising	Total Institutional Development	Total Expenses
Salaries	\$ 528,373	\$ 455,448	\$ 361,369	\$ 396,422	\$ 1,741,612	\$ 435,223	\$ 455,342	\$ 890,565	\$ 2,632,177
Fringe benefits	146,041	150,852	56,870	108,025	461,788	116,549	108,928	225,477	687,265
Total salaries and fringe benefits	674,414	606,300	418,239	504,447	2,203,400	551,772	564,270	1,116,042	3,319,442
Grants	306,305	1,987,798	118,994	8,862	2,421,959	-	-	-	2,421,959
Professional fees	60,108	50,536	34,716	135,441	280,801	35,178	12,104	47,282	328,083
Accounting and legal	12,715	11,958	11,851	11,851	48,375	8,185	7,085	15,270	63,645
Occupancy	113,528	122,225	75,258	78,783	389,794	53,152	76,259	129,411	519,205
Equipment rental, repairs and maintenance	8,979	10,438	6,924	8,108	34,449	11,183	8,838	20,021	54,470
Staff travel	119,034	63,199	60,422	79,553	322,208	4,932	20,872	25,804	348,012
Board travel	-	-	-	37,131	37,131	12,461	-	12,461	49,592
Telephone	5,466	6,420	3,882	4,426	20,194	4,708	4,443	9,151	29,345
Office supplies	3,241	3,265	2,055	2,056	10,617	2,311	3,362	5,673	16,290
Special events	-	-	-	-	-	-	19,176	19,176	19,176
Meetings and conferences	67,348	12,153	6,139	7,489	93,129	11,428	768	12,196	105,325
Printing and reproduction	6,225	979	4,830	7,606	19,640	819	2,302	3,121	22,761
Postage and shipping	715	411	817	2,182	4,125	703	2,553	3,256	7,381
Insurance	7,157	6,131	5,074	5,556	23,918	6,021	5,717	11,738	35,656
Licenses and permits	8,650	21,255	2,659	19,828	52,392	10,445	16,222	26,667	79,059
Dues and subscriptions	3,625	150	421	13,158	17,354	558	766	1,324	18,678
Depreciation and amortization	1,616	1,696	1,379	1,530	6,221	1,708	1,596	3,304	9,525
Staff development	2,107	2,555	1,447	39,955	46,064	7,530	1,580	9,110	55,174
Bank charges	695	784	362	358	2,199	708	27,566	28,274	30,473
Miscellaneous	3,374	1,639	636	22,504	28,153	1,577	3,968	5,545	33,698
Recruiting	-	-	-	-	-	57,359	-	57,359	57,359
Total expenses	\$ 1,405,302	\$ 2,909,892	\$ 756,105	\$ 990,824	\$ 6,062,123	\$ 782,738	\$ 779,447	\$ 1,562,185	\$ 7,624,308

See notes to financial statements

International Women's Health Coalition, Inc.

Statement of Functional Expenses

Year Ended September 30, 2017

	Program Services					Institutional Development			
	Advocacy and Policy	Strengthening International Partnerships	Learning, Monitoring Evaluation	Coalition Institutional Capacity	Total Program Services	Management, Administrative and Board Liaison	Fundraising	Total Institutional Development	Total Expenses
Salaries	\$ 498,759	\$ 427,883	\$ 305,443	\$ 390,668	\$ 1,622,753	\$ 384,207	\$ 464,461	\$ 848,668	\$ 2,471,421
Fringe benefits	127,234	115,569	65,753	82,515	391,071	111,500	113,488	224,988	616,059
Total salaries and fringe benefits	625,993	543,452	371,196	473,183	2,013,824	495,707	577,949	1,073,656	3,087,480
Grants	444,822	1,521,542	191,773	4,889	2,163,026	-	6,634	6,634	2,169,660
Professional fees	49,043	18,145	19,386	108,446	195,020	11,586	23,033	34,619	229,639
Accounting and legal	10,056	8,624	6,224	7,662	32,566	8,639	8,618	17,257	49,823
Occupancy	112,797	98,858	71,390	87,899	370,944	64,514	114,486	179,000	549,944
Equipment rental, repairs and maintenance	7,049	6,042	4,364	5,479	22,934	5,005	6,042	11,047	33,981
Staff travel	97,434	53,098	18,614	29,511	198,657	1,405	12,931	14,336	212,993
Board travel	-	-	-	12,243	12,243	19,149	96	19,245	31,488
Telephone	6,876	4,795	3,409	4,217	19,297	3,814	4,668	8,482	27,779
Office supplies	3,522	2,566	1,472	1,812	9,372	1,911	2,517	4,428	13,800
Meetings and conferences	63,162	3,654	4,615	1,331	72,762	11,126	22,552	33,678	106,440
Printing and reproduction	2,148	1,210	3,346	20,369	27,073	1,613	4,195	5,808	32,881
Postage and shipping	237	320	273	1,887	2,717	528	1,055	1,583	4,300
Insurance	6,797	5,826	4,208	5,179	22,010	4,531	5,826	10,357	32,367
Licenses and permits	3,555	18,975	4,233	18,830	45,593	9,684	6,456	16,140	61,733
Dues and subscriptions	6,650	5,874	5,010	4,095	21,629	448	354	802	22,431
Depreciation and amortization	3,077	2,771	1,875	2,414	10,137	510	2,744	3,254	13,391
Staff development	300	169	250	16,548	17,267	975	201	1,176	18,443
Bank charges	2,214	1,986	1,420	1,469	7,089	2,293	9,709	12,002	19,091
Miscellaneous	1,529	1,098	713	12,221	15,561	1,266	1,892	3,158	18,719
Recruiting	-	-	-	1,113	1,113	810	-	810	1,923
Total expenses	\$ 1,447,261	\$ 2,299,005	\$ 713,771	\$ 820,797	\$ 5,280,834	\$ 645,514	\$ 811,958	\$ 1,457,472	\$ 6,738,306

See notes to financial statements

International Women's Health Coalition, Inc.

Statements of Cash Flows

Years Ended September 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Cash Flows from Operating Activities		
Changes in net assets	\$ (1,375,157)	\$ 5,414,220
Adjustments to reconcile changes in net assets to net cash flows from operating activities:		
Depreciation and amortization	9,525	13,391
Deferred rent	(19,829)	37,281
Change in discount on grants and contributions receivable	(10,816)	-
Changes in operating assets and liabilities:		
(Increase) decrease in assets:		
Grants and contributions receivable	2,011,057	(4,447,959)
Prepaid expenses and other current assets	6,315	(68,260)
Other assets	(8,861)	(16,492)
Increase (decrease) in liabilities:		
Accounts payable and accrued expenses	(88,343)	88,394
Grants payable	(296,392)	507,302
Other liabilities	8,861	16,492
Net cash flows from operating activities	<u>236,360</u>	<u>1,544,369</u>
Cash Flows from Investing Activities		
Purchase of property and equipment	<u>(13,098)</u>	<u>(12,650)</u>
Net cash flows from investing activities	<u>(13,098)</u>	<u>(12,650)</u>
Increase in cash and cash equivalents	223,262	1,531,719
Cash and Cash Equivalents, Beginning of Year	<u>6,050,484</u>	<u>4,518,765</u>
Cash and Cash Equivalents, End of Year	<u>\$ 6,273,746</u>	<u>\$ 6,050,484</u>

See notes to financial statements

International Women's Health Coalition, Inc.

Notes to Financial Statements
September 30, 2018 and 2017

1. Description of Organization and Summary of Significant Accounting Policies

Nature of Operations

International Women's Health Coalition, Inc. (the "Coalition") advances the sexual and reproductive health and rights of women and young people, particularly adolescent girls, in Africa, Asia, Latin America, and the Middle East. The Coalition furthers this agenda by supporting and strengthening leaders and organizations working at the community, national, regional, and global levels, and by advocating for international and U.S. policies, programs, and funding. The Coalition builds bridges between local realities and international policy by connecting women and young people in the Global South to key decision-makers. In doing so, the Coalition brings local voices to global debates and in turn, makes global processes and policies more understandable and actionable at the local level.

Basis of Presentation

The financial statements of the Coalition have been prepared on an accrual basis in accordance with United States Generally Accepted Accounting Principles ("U.S. GAAP").

Net Assets

The Coalition's financial statements distinguish between unrestricted, temporarily restricted and permanently restricted net assets, based upon the existence or absence of donor-imposed restrictions, as follows:

Unrestricted Net Assets

Unrestricted net assets include amounts that have not been donor restricted and are available for use in carrying out the general operations of the Coalition. Board-designated net assets include unrestricted net assets that have been designated by the board for specific purposes.

Temporarily Restricted Net Assets

Temporarily restricted net assets include amounts that have been limited by donor-imposed stipulations that expire with the passage of time and/or can be fulfilled and removed by the actions of the Coalition pursuant to those stipulations.

Permanently Restricted Net Assets

Permanently restricted net assets include amounts whereby donors have stipulated that the principal contributed be maintained in perpetuity. The Coalition has no permanently restricted net assets.

Contributions

Unconditional promises to give are recorded as receivables when received. Grants and contributions receivable due in one year are recorded at their net realizable values. Grants and contributions receivable due in more than one year are recorded at the present value of their net realizable values, using risk adjusted interest rates applicable to the years in which the contributions are to be received to discount the amounts.

International Women's Health Coalition, Inc.

Notes to Financial Statements
September 30, 2018 and 2017

The Coalition reports gifts of cash and other assets as restricted assets, if they are received with donor stipulations that limit the use of the donated assets. Donor restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted support. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities and changes in net assets as net assets released from restrictions.

The Coalition reports gifts of land, buildings and equipment as unrestricted support, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Coalition reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Donated Services

In accordance with U.S. GAAP, donated services requiring specific expertise are recorded as an in-kind contribution and related expense at their fair value as determined by donors.

Allowance for Doubtful Accounts

Management must make estimates of the uncollectability of all grants and contributions receivable. Management specifically analyzes receivable balances, payment patterns and changes in circumstances when evaluating the need for an allowance for doubtful accounts.

Property and Equipment

Property and equipment are carried at cost less accumulated depreciation and amortization. Depreciation is provided using the straight-line method over the estimated useful lives of the assets ranging from three to ten years. Amortization of leasehold improvements is provided over the shorter of their useful lives or the terms of the lease period using the straight-line method. The Coalition capitalizes property and equipment with a cost of \$1,500 or higher.

Grant Expense and Payable

Grant expense is recorded when an unconditional promise to a grantee is made. Grants payable in more than one year are recorded at the present value, using risk adjusted interest rates applicable to the years in which the grants are to be paid to discount the amounts.

Annual Sick Leave

The Coalition does not accrue unused sick days as the payment of compensation is not probable or reasonably estimable.

International Women's Health Coalition, Inc.

Notes to Financial Statements
September 30, 2018 and 2017

Income Taxes

The Coalition is incorporated in the State of New York as a nonprofit organization and is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal or state income tax is required.

Uncertain Tax Positions

Management has evaluated the Coalition's tax positions and concluded that the Coalition has not taken any uncertain tax positions that require adjustment to the financial statements to comply with the provisions of Accounting Standards Codification 740.

Functional Allocation of Expenses

The cost of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and changes in net assets and functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Statements of Cash Flows

For purposes of the statements of cash flows, the Coalition considers all highly liquid debt instruments purchased with an original maturity of three months or less on the date of purchase to be cash equivalents.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Recent Accounting Standards

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-02, *Leases (Topic 842)*. The core principles of ASU 2016-02 change the way organizations will account for their leases by recognizing lease assets and related liabilities on the statement of financial position and disclosing key information about leasing arrangements. ASU 2016-02 is effective for non-public entities for fiscal years beginning after December 15, 2019. Management is currently evaluating the impact of adopting ASU 2016-02 on the Coalition's financial statements.

In August 2016, the FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. The new guidance is intended to improve and simplify the current net asset classification requirements and information presented in financial statements and notes that is useful in assessing a not-for-profit's liquidity, financial performance and cash flows. ASU 2016-14 is effective for fiscal years beginning after December 15, 2017. ASU 2016-14 is to be applied retroactively with transition provisions. Management is currently evaluating the impact of adopting ASU 2016-14 on the Coalition's financial statements.

International Women's Health Coalition, Inc.

Notes to Financial Statements
September 30, 2018 and 2017

In June 2018, the FASB issued ASU 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The new guidance is intended to clarify and improve accounting guidance for contributions received and contributions made. The amendments in this ASU should assist entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) or as exchange (reciprocal) transactions subject to other guidance and (2) determining whether a contribution is conditional. ASU 2018-08 is effective for the Coalition for the fiscal years beginning after December 15, 2018. Management is currently evaluating the impact of adopting ASU 2018-08 on the Coalition's financial statements.

Evaluation of Subsequent Events

Management has evaluated subsequent events through March 5, 2019, the date the financial statements are available for issuance, for inclusion or disclosure in the financial statements.

2. Grants and Contributions Receivable

Grants and contributions receivable are comprised of unconditional promises to give and consist of the following:

	<u>2018</u>	<u>2017</u>
Unconditional promises to give before discount	\$ 2,938,083	\$ 4,949,140
Less discount on grants and contributions receivable	<u>21,458</u>	<u>32,274</u>
Net unconditional promises to give	<u>\$ 2,916,625</u>	<u>\$ 4,916,866</u>
Amounts due in:		
Less than one year	\$ 2,481,629	\$ 2,949,140
One to two years	<u>434,996</u>	<u>1,967,726</u>
	<u>\$ 2,916,625</u>	<u>\$ 4,916,866</u>

The discount rates used to calculate the net present value of the grants and contributions receivable as of September 30, 2018 and 2017 ranged from 1.31% to 2.75%. No allowance for uncollectible grants and contributions was deemed necessary as of September 30, 2018 or 2017.

As of September 30, 2018, the Coalition has unrecognized conditional grants of \$150,000. The revenue associated with these grants will be recorded by the Coalition upon meeting the requirements of the grants. The Coalition expects to recognize \$150,000 in the year ending September 30, 2019, if the conditions, which represent satisfactory compliance with grant requirements, are met.

International Women's Health Coalition, Inc.

Notes to Financial Statements
September 30, 2018 and 2017

3. Property and Equipment

Property and equipment consists of the following as of September 30, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Leasehold improvements	\$ 111,372	\$ 98,274
Computer equipment	195,313	195,313
Office furniture and equipment	<u>62,596</u>	<u>62,596</u>
	369,281	356,183
Less accumulated depreciation and amortization	<u>336,796</u>	<u>327,271</u>
Total	<u>\$ 32,485</u>	<u>\$ 28,912</u>

4. Grants Payable

The Coalition has made grant commitments to various not-for-profit organizations. As of September 30, 2018 and 2017, grants payable were \$306,001 and \$602,393, respectively, which were due in less than one year.

5. Temporarily Restricted Net Assets

Temporarily restricted net assets consist of amounts restricted for the following as of September 30, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Time restrictions	\$ 2,878,617	\$ 4,467,726
Time and purpose restrictions:		
Adolescent rights and health	55,000	559,772
U.S. foreign policy	154,778	300,000
In-country advocacy	597,286	747,286
Middle East and North Africa	-	100,000
Digital Marketing	<u>33,663</u>	<u>-</u>
	<u>840,727</u>	<u>1,707,058</u>
Total	<u>\$ 3,719,344</u>	<u>\$ 6,174,784</u>

International Women's Health Coalition, Inc.

Notes to Financial Statements
September 30, 2018 and 2017

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or passage of time as follows for the years ended September 30, 2018 and 2017, respectively:

	<u>2018</u>	<u>2017</u>
Time restrictions	\$ 2,489,109	\$ 435,000
Empowering youth in Latin America	-	6,845
Adolescent rights and health	559,772	575,000
U.S. foreign policy	145,222	-
In-country advocacy	725,000	-
Middle East and North Africa	100,000	-
	<u>\$ 4,019,103</u>	<u>\$ 1,016,845</u>

6. Board-Designated Net Assets

Board-designated net assets consist of amounts designated for the following as of September 30, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Operating reserve (a)	\$ 2,021,121	\$ 1,888,732
Directors' reserve (b)	3,009,001	2,061,107
	<u>\$ 5,030,122</u>	<u>\$ 3,949,839</u>

(a) Includes net assets which are board-designated as a reserve for short-term operating costs.

(b) Includes net assets which are board-designated as a reserve for use in sustaining operations upon board authorization.

7. Commitments and Contingencies

Operating Lease

The Coalition currently leases office space under a noncancelable operating lease through August 31, 2030. In addition to base rentals, the lease provides for additional rent in the form of the Coalition's proportionate share of the increase in real estate taxes and operating expenses over a base year. The Coalition recognizes rent expense on a straight-line basis beginning with the first month of occupancy. Rent expense on a straight-line basis in excess of rental payments is recorded as a liability.

International Women's Health Coalition, Inc.

Notes to Financial Statements
September 30, 2018 and 2017

Approximate future minimum lease payments under the noncancelable operating lease are as follows:

Years ending September 30:	
2019	\$ 432,000
2020	442,000
2021	454,000
2022	465,000
2023	476,000
Thereafter	<u>3,638,000</u>
Total	<u>\$ 5,907,000</u>

Rent expense on a straight-line basis approximated \$461,000 and \$483,000 for the years ended September 30, 2018 and 2017, respectively.

During the year ended September 30, 2015, the Coalition entered into a three-year and three-month non-cancelable lease agreement to sublease some of its office space. Total receipts under sublease agreements approximated \$100,000 and \$106,000 for the years ended September 30, 2018 and 2017, respectively. The sublease ended during the year ended September 30, 2018 and was not renewed.

8. Retirement Plans

The Coalition maintains a tax shelter annuity plan for the benefit of all eligible employees. The Coalition is required to contribute 5% of eligible employees' compensation and match the employee's contribution up to 3% of the employee's compensation, for employees working 20 hours per week or more, as specified in the provisions of the Plan. Retirement contribution expense charged to operations for the years ended September 30, 2018 and 2017 approximated \$176,000 and \$145,000, respectively.

During the year ended September 30, 2017, the Coalition established a 457(b) deferred compensation plan (the "Plan") for one employee. Pursuant to the Plan agreement, the Plan's assets are considered general assets of the Coalition until the assets are distributed to the beneficiary. As a result, the Plan's net assets available for benefits of \$25,353 and \$16,492 as of September 30, 2018 and 2017, respectively, are included in other assets and other liabilities on the Coalition's statements of financial position. The Coalition expensed employer contributions for the Plan of approximately \$24,000 and \$16,000 for the years ended September 30, 2018 and 2017, respectively.

9. Concentrations

Financial instruments which potentially subject the Coalition to concentrations of credit risk consist principally of receivables and temporary cash investments. From time to time, the cash balances exceed the Federal Depository Insurance Coverage limit. The Coalition places its temporary cash investments with various financial institutions. Certain of the Coalition's receivables may be denominated in foreign currencies and are subject to exchange rate fluctuations.

International Women's Health Coalition, Inc.

Notes to Financial Statements
September 30, 2018 and 2017

As of September 30, 2018, 68% of grants and contributions receivable were due from one organization, representing greater than 10% of total grants and contributions receivable. As of September 30, 2017, 91% of grants and contributions receivable were due from two organizations, with each representing greater than 10% of total grants and contributions receivable.

For 2018, 34% of total revenues of the Coalition were from two organizations, with each representing greater than 10% of total revenues. For 2017, 49% of total revenues of the Coalition were from one organization, representing greater than 10% of total revenues.

10. Related Party Transactions

During the years ended September 30, 2018 and 2017, approximately \$698,000 and \$648,000, respectively, of support and revenue was from Coalition board members.